



## Cosima ValueChain SME - the total system !

**cosima**  
makes your business flow

Cosima was established in 1990 offering a new generation of administrative software. Our goal is to focus on your real value chains as well as on the resources to administer these. Cosima SME is developed to increase the effectiveness of the sales process and give each client the information he/she requires.



### All customer information in one place



Cosima SME can be expanded with additional modules such as Salary & Personnel, Orders & Invoices, Material Management - all in an integrated total solution. Users find all customer information in windows which give a clear overview of all interactions and statuses, both current and historic. In addition, the agreements that your customers have with your company are shown, along with all the active value-chains.

Cosima has delivered some 100 client-solutions based on our unique template solutions. Our references is your guarantee



**Cosima SME is the market's most effective solution with focus on all value streams !**

### SME

Common for small and large organisations are low staffing levels combined with the need for high efficiency. The employee needs fast access to the right information.

### Challenge

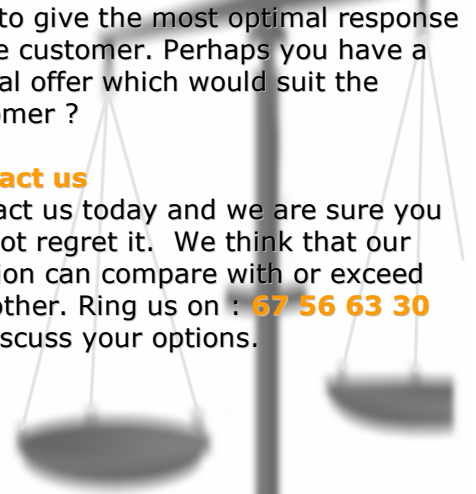
Most organisations have key information spread across many sub-systems. It therefore takes a long time to find information on a customer or an order which is being enquired on. Is the order delivered, in production, on order and when will the customer receive his item ?

### Solution

Cosima SME for your specific branch gives you all the information on the customer in an overview window. The customer's connections to all your value chains is shown, together with all details, statuses and all previous interactions. This allows the individual user to give the most optimal response to the customer. Perhaps you have a special offer which would suit the customer ?

### Contact us

Contact us today and we are sure you will not regret it. We think that our solution can compare with or exceed any other. Ring us on : **67 56 63 30** to discuss your options.





### Why Cosima SME ?

Cosima is the first software house which has developed a total solution for SME market. It has all the important modules, such as customer/sales follow-up, accounts, orders, stock and invoicing. This means that all data is gathered in one place, and is available to all users who have permission to see it. A customer is registered in one place, and as required, can easily see all his key data as well as whether the customer is active.

Cosima SME is optimised for businesses with ambitions of large growth and which want to avoid bottlenecks in their system when the number of orders doubles, or perhaps exports become a reality, with new demands on currencies.



### Based on open IT standards !

Choose your technology :

\* Windows-version and/or Internet

\* Database: SQL Server, Sybase, Oracle, Informix, DB2, ODBC ...

### What is an Template ?

Our clients have experienced how important an administration system is. They have felt the need for small and more comprehensive system changes, But they have been locked in to their system. A component template is 100% or 70-90% complete in regard to its matching a client's demands. With our extremely effective tools, which are based on Microsoft standards, modifications can be made in minutes rather than in days or weeks. We offer our customers alternatives which give increased productivity, with increased freedom for special adaptations to cater for your special needs.

### Cosima SME; Alternative I

- Delivered as standard package for SME :
- ◆ Freedom to define products/value-chains
- ◆ Cosima Financials (accounts)
- ◆ Cosima OLFI (Order/stock/invoicing)
- ◆ Cosima SME (customer and sales)
- ◆ Searching on all fields and windows
- ◆ Built-in reporting/batch
- ◆ OLE/2 support  
(integration with 3rd party products)
- ◆ Own choice server/dialog/SQL-db

### Cosima ERP; Alternative II

- Delivered as desired branch solution :  
(Trade, Industry, Insurance, Member)
- ◆ Cosima Financials (accounts)
- ◆ Cosima OLFI (Order, stock, invoicing)
- ◆ Cosima SME (customer and sales)

#### Additional:

- ◆ Cosima MPS (Production manager)
- ◆ Cosima WebPortal (Internet access)
- ◆ Cosima Analyse (Graphical analyses)
- ◆ Cosima Salary (salary and personnel)
- ◆ Cosima Damage (damage/inspection)
- ◆ Cosima WebShop

### Cosima Template; Alternative III

- as ERP, but tailor-made  
(Trade, Industry, Insurance, Member)
- ◆ Specially made standard version for exact branch, for customer's needs.
- ◆ Optimises/develops value-chains